

# BFW – Ganesh Technologies Tech-center Launch

Bharat Fritz Werner Limited, popularly known as BFW, is India's major machine tool builder. One of the flagship companies of the Kothari Group, BFW was incorporated in 1961 in collaboration with Fritz Werner Werkzeugmaschinen GmbH of West Germany.

We have a wide product range of solutions for metal cutting applications – Vertical machining Centers, Horizontal Machining Centers, Turning Machines, Special Customized Machines, high-end 5 Axis machines etc. There are more than 30,000 BFW products across the globe. Catering customers like Ashok Leyland, Bosch, Force Motors, Greaves, Honda, Kirloskar Toyota Textile Machinery, L&T MHI Turbine Generators, Mahindra & Mahindra, Maruti Suzuki, Renault, Sound Castings, Tata Motors, TVS Motors and many more.. Our products find applications in a wide range of industries – Aerospace, Automotive, Defence, Die & Mould, General Engineering, Medical Implants, Pumps & Motor, Railways etc...

We are an ISO 9001:2008 and ISO 14001:2004 manufacturer, with our main manufacturing facility at Bengaluru, Chennai and Stuttgart Germany.

Our products are available through a vast sales & service network, both domestic and international. We are the recipient of several awards and recognitions – Including 'Star Performer for Large Enterprise' by Government of India, awarded for exports for 3 years

by EEPC (Engineering Export Promotion Council) and many more...

## German Subsidiary Matec

Matec Maschinenbau GmbH is the German subsidiary of BFW located in Stuttgart, Germany and is premier manufacturer of Travelling column 5 axis VMCs having more than 1500 installations globally. Matec supplies to OEMs and large organizations like Airbus, ABB, Trumpf, John Deere and Thyssen-krupp and caters to a diverse clientele across international market, boasting of its own overseas office located at Shanghai, China.

## Entry in Turning Business:

BFW is known for milling technology. Responding to customer requests we entered into Turning Solutions in 2015. We acquired Turning Business from Chennai based company Pro-teck Machinery in April 2015. With this acquisition BFW is in a position to cater end-to-end Turning range, standard products & Solutions Turning etc.



## Why Kolhapur:

Kolhapur is major casting hub for automotive and farm equipment, and has seen several foundry based industries operating here synchronously with the "Make in India" programme. This region is growing consistently over few years, and has become a vibrant hub for Manufacturing. To meet needs of customers in Kolhapur region like Sound castings, Mahabal metals, Mourya Industries, caspro metals, General Machine Tools etc, we have decided to strengthen our presence here by way of establishing a Tech Centre.

## BFW association with Ganesh Technologies (Channel Partner):

M/s Ganesh Technologies is our channel partner for

Kolhapur region; with the market knowledge, sales expertise and customer relationships developed over two decades, this association will further strengthen the Kolhapur region and our support.

## Initiatives:

- 1) Products display:** We will showcase cutting edge new products at Tech-Centre for customer's next-Gen requirements.
- 2) Service & Spare-parts supply:** We will position dedicated service engineers and stocking of the spares in tech-centre to closer to customers and providing effective after-sales and service.
- 3) Applications:** Applications engineers stationed at Tech Centre providing solutions to challenging problems faced by customers.

- 4) Trainings:** We will conduct customized and comprehensive training programs for production processes, engineering applications, maintenance etc.

For more information, Website: [www.bfwindia.com](http://www.bfwindia.com)

